

**APPROVED MANUFACTURING PROJECTS IN SABAH
2005 TO 2013**

| Year | Approved FML | | Job Opportunities | | Capital Investment | |
|-------------------|--------------|------------|-------------------|------------|--------------------|------------|
| | Number | (% change) | Number | (% change) | (RM million) | (% change) |
| 2005 | 41 | 2% | 2,233 | -31% | 1,204.5 | 256% |
| 2006 | 75 | 83% | 4,628 | 107% | 5,068.8 | 321% |
| 2007 | 41 | -45% | 2,820 | -39% | 3,257.5 | -36% |
| 2008 | 40 | -2% | 3,244 | 15% | 964.4 | -70% |
| 2009 | 25 | -38% | 2,509 | -23% | 5,664.3 | 487% |
| 2010 | 39 | 56% | n.a | n.a | 1,325.6 | -77% |
| 2011 | 27 | -31% | n.a | n.a | 921.4 | -31% |
| 2012 | 30 | 11% | n.a | n.a | 5,034.3 | 446% |
| 2013 (Jan-Feb) | 1 | n.a | n.a | n.a | 11.3 | n.a |

Source: MIDA.

EXTERNAL TRADE
(RM Million)

| Year | Import | | Export | | Balance of Trade (Million) |
|------|---------------------|--------------------|---------------------|--------------------|-------------------------------|
| | Amount (Million) | Growth Rate (%) | Amount (Million) | Growth Rate (%) | |
| 2008 | 29,687 | 15.0 | 48,146 | 43.3 | 18,459 |
| 2009 | 25,999 | -12.4 | 37,158 | -22.8 | 11,159 |
| 2010 | 27,913 | 7.4 | 43,613 | 17.4 | 15,700 |
| 2011 | 32,772 | 17.4 | 49,395 | 13.3 | 16,623 |
| 2012 | 37,469 | 14.3 | 47,772 | -3.3 | 10,303 |

Note: Growth rate based on corresponding period of the previous year.

Source: Monthly Statistical Bulletin Malaysia, January 2013

**IMPORTS BY COMMODITY SECTIONS
(RM Million)**

| Commodity | Jan-Dec 2011 | | Jan-Dec 2012 | |
|-----------------------------------|-----------------|---------------|-----------------|---------------|
| Machinery and Transport Equipment | 9,293.0 | 28.4% | 11,718.9 | 31.3% |
| Manufactured Goods | 4,644.4 | 14.2% | 6,485.8 | 17.3% |
| Food | 3,313.2 | 10.1% | 3,759.4 | 10.0% |
| Chemical Products | 3,665.0 | 11.2% | 3,637.6 | 9.7% |
| Mineral Fuels, Lubricants, etc. | 6,966.9 | 21.3% | 6,705.6 | 17.9% |
| Misc. Manufactured Articles | 2,095.3 | 6.4% | 2,334.4 | 6.2% |
| Beverages and Tobacco | 698.7 | 2.1% | 811.5 | 2.2% |
| Crude Materials Inedible | 1,067.3 | 3.3% | 981.1 | 2.6% |
| Misc. Transactions & Commodities | 163.0 | 0.5% | 142.1 | 0.4% |
| Animal/Vegetable Oils and Fats | 865.3 | 2.6% | 892.3 | 2.4% |
| TOTAL IMPORT | 32,772.1 | 100.0% | 37,468.8 | 100.0% |

Source: Monthly Statistical Bulletin Malaysia, January 2013

IMPORTS OF SELECTED COMMODITIES

| Commodity | Jan-Dec 2011 | | Jan-Dec 2012 | |
|---|--------------|-----------|--------------|-----------|
| | Quantity | RM '000 | Quantity | RM '000 |
| Rice (tonne) | 219,965 | 370,309 | 242,869 | 424,850 |
| Refined Beet & Cane Sugar (tonne) | 68,597 | 153,053 | 75,149 | 177,951 |
| Petroleum Products ('000 tonne) | 2,317 | 6,627,564 | 2,094 | 6,417,220 |
| Fertilizers, Manufactured (tonne) | 1,196,023 | 1,539,434 | 995,343 | 1,396,066 |
| Flat-Rolled Products of Iron or Steel (tonne) | 115,234 | 415,134 | 117,324 | 370,203 |
| Tubes, Pipes & Fittings of Iron or Steel (tonne) | 154,575 | 1,019,506 | 194,061 | 1,187,952 |
| Excavators, Leveller's, Bulldozers, etc. (unit) | 2,546 | 409,854 | 3,015 | 474,045 |
| Motor Cars, Completely Built-up | 26,409 | 1,198,705 | 25,946 | 1,232,772 |
| Other Passengers Motor Vehicles | 5,748 | 329,952 | 6,791 | 392,040 |
| 4-Wheel Drive Vehicles, Completely Built-up | 3,680 | 274,397 | 3,319 | 269,260 |
| Motor Buses and Goods Vehicles, Completely Built-up | 11,569 | 934,089 | 14,414 | 1,144,864 |

Source: Monthly Statistical Bulletin Malaysia, January 2013

**EXPORTS BY COMMODITY SECTIONS
(RM Million)**

| Commodity | Jan-Dec 2011 | | Jan-Dec 2012 | |
|------------------------------------|-----------------|---------------|-----------------|---------------|
| Food | 1,170.2 | 2.4% | 1,214.2 | 2.5% |
| Beverages and Tobacco | 71.6 | 0.1% | 68.5 | 0.1% |
| Crude Materials Inedible | 2,062.0 | 4.2% | 1,677.8 | 0.4% |
| Mineral Fuels, Lubricants, etc. | 17,671.8 | 35.8% | 20,057.8 | 42.0% |
| Animal/Vegetable Oils and Fats | 21,925.6 | 44.4% | 18,550.7 | 38.8% |
| Chemical Products | 1,666.5 | 3.4% | 1,794.3 | 3.8% |
| Manufactured Goods | 3,209.5 | 6.5% | 2,756.3 | 5.8% |
| Machinery and Transport Equipment | 1,299.9 | 2.6% | 1,290.2 | % |
| Misc. Manufactured Articles | 261.5 | 0.5% | 291.7 | % |
| Misc. Transactions and Commodities | 56.5 | 0.1% | 70.9 | % |
| TOTAL EXPORT | 49,395.2 | 100.0% | 47,772.4 | 100.0% |

Source: Monthly Statistical Bulletin Malaysia, January 2013

**EXPORTS OF MAJOR COMMODITIES
(RM Million)**

| Commodity | Jan-Dec 2011 | | Jan-Dec 2012 | |
|-------------------------------------|---------------|---------------|---------------|---------------|
| Palm Oil* | 19,163 | 38.8% | 16,741 | 35.0% |
| Cocoa Beans | 16 | 0.0% | 13 | 0.0% |
| Rubber | 656 | 1.3% | 559 | 1.2% |
| Sawn Timber | 551 | 1.1% | 395 | 0.8% |
| Plywood Plain | 1,197 | 2.4% | 1,018 | 2.1% |
| Crude Petroleum | 16,241 | 32.9% | 18,495 | 38.7% |
| Methanol | 1,319 | 2.7% | 1,523 | 3.2% |
| Hot Briquetted Iron | 983 | 2.0% | 840 | 1.8% |
| Uncoated Printing and Writing Paper | 282 | 0.6% | 300 | 0.6% |
| Sub-Total | 40,408 | 81.8% | 39,884 | 83.5% |
| Others | 8,987 | 18.2% | 7,888 | 16.5% |
| TOTAL EXPORT | 49,395 | 100.0% | 47,772 | 100.0% |

* Crude and Processed Palm Oil, Crude and Processed Palm Stearin and Palm Fatty Acid.

Source: Monthly Statistical Bulletin Malaysia, January 2013

SABAH'S MAIN TRADING PARTNERS (RM Million)

| Country | Jan-Dec 2011 | | | Jan-Dec 2012 | | |
|------------------|---------------|---------------|------------------|---------------|---------------|------------------|
| | Import | Export | Balance of Trade | Import | Export | Balance of Trade |
| P. Malaysia | 15,752 | 5,791 | -9,961 | 18,804 | 6,031 | -12,773 |
| Japan | 1,088 | 2,704 | 1,616 | 1,450 | 2,664 | 1,214 |
| China | 1,702 | 10,915 | 9,213 | 2,036 | 8,699 | 6,663 |
| Singapore | 4,473 | 1,133 | -3,340 | 4,537 | 1,192 | -3,345 |
| Sarawak | 303 | 2,400 | 2,097 | 337 | 2,095 | 1,758 |
| Korea, Rep. | 298 | 2,733 | 2,435 | 731 | 1,795 | 1,064 |
| USA | 1,612 | 1,816 | 204 | 1,750 | 1,293 | -457 |
| Taiwan | 721 | 729 | 8 | 514 | 601 | 87 |
| Thailand | 813 | 2,474 | 1,661 | 769 | 2,209 | 1,440 |
| Netherlands | 77 | 2,089 | 2,012 | 64 | 2,269 | 2,205 |
| Sub–Total | 26,839 | 32,694 | 5,855 | 30,992 | 28,848 | -2,144 |
| Others | 5,933 | 16,701 | 10,768 | 6,477 | 18,924 | 12,447 |
| TOTAL | 32,772 | 49,395 | 16,623 | 37,469 | 47,772 | 10,303 |

Source: Monthly Statistical Bulletin Malaysia, January 2013.

AVERAGE EXPORT PRICES OF MAJOR COMMODITIES, SABAH

| Period | Wooden Moulding (RM/Cubic Metre) | Crude Petroleum (RM/Tonne) | Palm Kernel Oil (RM/Tonne) |
|--------|-------------------------------------|-------------------------------|-------------------------------|
| 2007 | 2,834.8 | 1,891.3 | 2,747.3 |
| 2008 | 2,965.1 | 2,517.0 | 3,566.8 |
| 2009 | 3,098.9 | 1,577.3 | 2,305.2 |
| 2010 | 2,995.5 | 1,856.8 | 3,516.0 |
| 2011 | 3,250.1 | 2,522.2 | 4,838.1 |
| 2012 | 3,269.8 | 2,648.6 | 3,508.8 |

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AVERAGE EXPORT PRICES OF MAJOR COMMODITIES, SABAH

| Period | Methanol (RM/Tonne) | Hot Briquetted Iron (RM/Tonne) | Uncoated Printing & Writing Paper (RM/Tonne) |
|--------|------------------------|-----------------------------------|---|
| 2007 | 1,223.3 | 1,150.2 | 2,692.4 |
| 2008 | 1,198.6 | 1,710.7 | 2,958.5 |
| 2009 | 615.6 | 1,009.8 | 2,390.5 |
| 2010 | 832.8 | 1,379.7 | 2,729.9 |
| 2011 | 1,048.6 | 1,366.2 | 2,697.3 |
| 2012 | 1,060.5 | 1,233.9 | 2,495.0 |

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AVERAGE EXPORT PRICES OF MAJOR COMMODITIES, SABAH

| Period | Palm Oil* (RM/Tonne) | Cocoa Beans (RM/Kg.) | Rubber (Cents/Kg.) |
|--------|-------------------------|-------------------------|-----------------------|
| 2007 | 2,323.8 | 5.5 | 704.3 |
| 2008 | 2,961.8 | 7.4 | 858.5 |
| 2009 | 2,213.7 | 8.3 | 577.9 |
| 2010 | 2,588.0 | 9.3 | 966.2 |
| 2011 | 3,266.8 | 8.9 | 1,276.9 |
| 2012 | 2,931.9 | 7.3 | 937.2 |

Note: * Crude and processed palm oil, crude and processed palm stearin and palm fatty acid.

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AVERAGE EXPORT PRICES OF MAJOR COMMODITIES, SABAH

| Period | Sawn Timber (RM/Cu. metre) | Veneer Sheets (RM/Cu. metre) | Plywood Plain (RM/Cu. metre) |
|--------|-------------------------------|---------------------------------|---------------------------------|
| 2007 | 1,556.7 | 1,363.1 | 1,376.1 |
| 2008 | 1,607.1 | 1,338.8 | 1,374.9 |
| 2009 | 1,575.7 | 1,358.6 | 1,326.9 |
| 2010 | 1,522.8 | 1,231.6 | 1,407.0 |
| 2011 | 1,518.4 | 1,395.8 | 1,564.1 |
| 2012 | 1,614.1 | 1,580.7 | 1,582.4 |

Source: Monthly Statistical Bulletin Malaysia, January 2013.

COMMODITY PRICES MONTHLY AVERAGE PRICES OF COCOA BEANS

| Centre | 2012 | | 2013 | | | |
|----------------------|-------|-------|-------|-------|-------|-------|
| | Nov | Dec | Jan | Feb | Mar | Apr |
| <u>TAWAU</u> | | | | | | |
| Wet Beans (RM/kg.) | 1.28 | 1.57 | 1.11 | 1.40 | 1.03 | 1.08 |
| Dry Beans (RM/tonne) | | | | | | |
| SMC 1 | 6,315 | 6,050 | 5,747 | 5,538 | 5,414 | 5,788 |
| SMC 2 | 6,240 | 5,979 | 5,672 | 5,464 | 5,341 | 5,713 |
| SMC 3 | - | - | - | - | - | |
| <u>TENOM</u> | | | | | | |
| Wet Beans (RM/kg.) | 1.31 | 1.19 | 1.11 | 1.06 | 1.03 | 1.04 |
| Dry Beans (RM/tonne) | | | | | | |
| SMC 1 | - | - | - | - | - | - |
| SMC 2 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| SMC 3 | - | - | - | - | - | - |

Source: Malaysian Cocoa Board.

AVERAGE PRICES OF PALM OIL PRODUCTS (RM/TONNE)

| Products | 2012 | 2013 | | | |
|---------------------------------------|----------|----------|----------|----------|----------|
| | Dec | Jan | Feb | Mar | Apr |
| Crude Palm Oil (Lcl Deld) | 2,052.00 | 2,221.00 | 2,391.00 | 2,332.00 | 2,294.50 |
| Crude Palm Oil (Lcl Deld) Regional | | | | | |
| North | 2,033.00 | 2,195.00 | 2,387.50 | 2,322.00 | 2,279.00 |
| South | 2,067.50 | 2,240.50 | 2,417.00 | 2,353.50 | 2,302.50 |
| Central | 2,068.50 | 2,240.50 | 2,411.00 | 2,356.00 | 2,316.00 |
| East Coast | 2,041.00 | 2,222.00 | 2,410.00 | 2,340.50 | NT |
| Sabah | 2,024.00 | 2,162.00 | 2,333.00 | 2,297.50 | 2,258.00 |
| RBD Palm Stearin (Lcl Deld) | 2,080.50 | 2,119.50 | 2,274.00 | 2,245.50 | 2,241.50 |
| Palm Kernel (Lcl Ex-Mill) | 1,039.00 | 1,145.00 | 1,229.50 | 1,204.50 | 1,233.00 |

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AVERAGE PRICES OF PALM OIL PRODUCTS (RM/TONNE)

| Products | 2012 | 2013 | | | |
|-------------------------------------|----------|----------|----------|----------|----------|
| | Dec | Jan | Feb | Mar | Apr |
| Crude Palm Kernel Oil (Lcl Deld) | 2,050.50 | 2,225.50 | 2,363.50 | 2,261.00 | 2,313.00 |
| RBD Palm Oil (FOB) | 2,279.00 | 2,403.50 | 2,596.00 | 2,485.50 | 2,424.50 |
| RBD Palm Olein (FOB) | 2,333.50 | 2,434.00 | 2,615.50 | 2,506.00 | 2,429.00 |
| RBD Palm Stearin (FOB) | 2,105.00 | 2,091.50 | 2,251.50 | 2,241.50 | 2,243.00 |
| Palm Fatty Acid Distillate (FOB) | 1,765.50 | 1,695.50 | 1,663.50 | 1,645.50 | 1,648.50 |

NT= No Transaction

Source: Lembaga Minyak Sawit Malaysia (Malaysian Palm Oil Board).

**THE CONSUMER PRICE INDEX, INDEX NUMBERS FOR MAIN GROUPS, SABAH
(2010=100)**

| Period | Total | Food & non-alcoholic beverages | Alcoholic beverages and tobacco | Clothing and footwear | Housing, water, electricity, gas & other fuels | Furnishings, household equipment & routine household maintenance |
|---------------|--------------|---|--|------------------------------|---|---|
| Weight : | 100.0 | 32.1 | 1.5 | 3.9 | 25.6 | 3.4 |
| 2009 | 98.4 | 98.2 | 95.9 | 101.3 | 98.8 | 99.8 |
| 2010 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 2011 | 102.9 | 104.7 | 104.8 | 99.6 | 101.4 | 102.0 |
| 2012 | 104.7 | 107.5 | 105.5 | 98.6 | 102.9 | 105.9 |
| 2013 Jan | 105.9 | 109.3 | 107.2 | 98.1 | 103.3 | 108.3 |

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**THE CONSUMER PRICE INDEX, INDEX NUMBERS FOR MAIN GROUPS, SABAH
(2010=100)**

| Period | Health | Transport | Communication | Recreation Services & Culture |
|---------------|---------------|------------------|----------------------|--|
| Weight : | 1.0 | 15.0 | 4.8 | 3.6 |
| 2009 | 97.6 | 97.7 | 99.9 | 98.0 |
| 2010 | 100.0 | 100.0 | 100.0 | 100.0 |
| 2011 | 103.7 | 103.2 | 101.0 | 103.9 |
| 2012 | 106.6 | 103.9 | 99.8 | 106.7 |
| 2013 Jan | 110.4 | 104.9 | 99.6 | 106.6 |

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**THE CONSUMER PRICE INDEX, INDEX NUMBERS FOR MAIN GROUPS, SABAH
(2010=100)**

| Period | Education | Restaurants & hotels | Miscellaneous goods & services |
|---------------|------------------|-------------------------------------|---|
| Weight : | 0.9 | 2.1 | 6.1 |
| 2009 | 97.6 | 99.1 | 98.3 |
| 2010 | 100.0 | 100.0 | 100.0 |
| 2011 | 101.6 | 105.4 | 102.1 |
| 2012 | 103.3 | 108.8 | 104.2 |
| 2013 Jan | 104.5 | 110.7 | 107.8 |

Source: Monthly Statistical Bulletin Malaysia, January 2013

**THE CONSUMER PRICE INDEX, INDEX NUMBERS FOR DURABLE, SEMI-DURABLE
AND NON-DURABLE GOODS AND SERVICES, SABAH
(2010=100)**

| Period | Total | Durable Goods | Semi-durable Goods | Non-durable Goods | Services |
|---------------|--------------|--------------------------|-------------------------------|------------------------------|-----------------|
| Weight: | 100.0 | 6.9 | 4.6 | 45.5 | 43.0 |
| 2009 | 98.4 | 99.1 | 100.9 | 98.2 | 98.3 |
| 2010 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 2011 | 102.9 | 100.8 | 99.8 | 104.3 | 102.2 |
| 2012 | 104.7 | 100.9 | 99.0 | 104.3 | 104.4 |
| 2013 Jan | 105.9 | 100.9 | 98.7 | 107.4 | 105.9 |

Source: Monthly Statistical Bulletin Malaysia, January 2013

**THE CONSUMER PRICE INDEX, INDEX NUMBERS FOR SELECTED SUB-GROUPS OF
FOOD INDEX, SABAH
(2010=100)**

| Period | Total Food | Rice, Bread & Other Cereals | Meat | Fish & Seafood | Milk & Eggs | Oils & Fats |
|---------------|-------------------|--|-------------|---------------------------|------------------------|------------------------|
| Weight : | 30.0 | 7.3 | 2.7 | 5.2 | 2.8 | 0.8 |
| 2009 | 98.1 | 99.9 | 99.6 | 99.8 | 98.5 | 99.9 |
| 2010 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 2011 | 104.9 | 100.6 | 102.8 | 109.7 | 105.2 | 100.4 |
| 2012 | 107.7 | 100.8 | 105.0 | 114.8 | 110.5 | 100.7 |
| 2013 Jan | 109.5 | 102.1 | 103.3 | 117.0 | 111.1 | 100.8 |

Source: Monthly Statistical Bulletin Malaysia, January 2013.

NUMBER OF ARRIVALS BY NATIONALITY, SABAH

| Nationality | Jan-Mar 2012 | Jan-Mar 2013 (Preliminary) |
|----------------------------|--------------|-------------------------------|
| Malaysian | 451,669 | 456,464 |
| Brunei | 17,479 | 20,114 |
| Philippines | 16,273 | 10,359 |
| Indonesia | 69,881 | 51,704 |
| Singapore | 5,668 | 6,845 |
| China (include HK & Macau) | 45,350 | 81,251 |
| Japan | 6,575 | 7,949 |
| Taiwan | 11,989 | 13,128 |
| Thailand | 749 | 871 |
| South Korea | 19,576 | 27,665 |
| Australia | 7,916 | 9,021 |
| New Zealand | 825 | 852 |
| UK & Ireland | 7,208 | 8,131 |
| Germany | 2,323 | 1,953 |

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NUMBER OF ARRIVALS BY NATIONALITY, SABAH

| Nationality | Jan-Mar 2012 | Jan-Mar 2013 (Preliminary) |
|-----------------------|----------------|-------------------------------|
| France | 1,333 | 1,380 |
| Denmark | 657 | 827 |
| Finland | 495 | 493 |
| Norway | 261 | 367 |
| Sweden | 1,211 | 1,404 |
| Belgium & Luxembourg | 234 | 283 |
| Italy | 640 | 563 |
| Switzerland | 455 | 453 |
| Netherlands | 1,095 | 989 |
| Russia | 1,327 | 1,487 |
| Other Europe | 2,565 | 2,331 |
| USA | 4,172 | 3,876 |
| Canada | 2,265 | 2,398 |
| Others | 4,355 | 5,468 |
| Total Arrivals | 684,546 | 718,626 |

Source: Sabah Tourism Board sourced from MASB, Immigration Department & Air Asia.

SMALL AND MEDIUM ENTERPRISE - MALAYSIA

(a) Value-added Growth of SMEs by Key Economic Activity, Annual Change in % (Constant 2005 Prices), 2008-2011

| Sector | Growth Rate % | | | |
|-------------------------------|---------------|------------|-------------------|-------------------|
| | 2008 | 2009 | 2010 ^e | 2011 ^p |
| Agriculture | 2.3 | 1.2 | 5.9 | 6.4 |
| Mining | 1.6 | 1.8 | 3.3 | 3.4 |
| Construction | 2.5 | 6.9 | 10.3 | 2.9 |
| Manufacturing | 0.7 | -7.0 | 11.5 | 7.6 |
| Services | 9.8 | 2.6 | 6.7 | 6.4 |
| Plus: import duties | 68.1 | 11.7 | 48.0 | 33.0 |
| Total SMEs Value-Added | 6.5 | 0.2 | 8.0 | 6.8 |

e: estimate

p: preliminary

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(b) Contribution of SMEs to GDP by Key Economic Activity (%), 2008-2011

| Sector | % share to GDP | | | |
|-------------------------------|-----------------------|-------------|-------------------------|-------------------------|
| | 2008 | 2009 | 2010^e | 2011^p |
| Agriculture | 3.3 | 3.4 | 3.4 | 3.4 |
| Mining | 0.1 | 0.1 | 0.1 | 0.1 |
| Construction | 0.7 | 0.8 | 0.8 | 0.8 |
| Manufacturing | 7.8 | 7.4 | 7.7 | 7.9 |
| Services | 19.1 | 19.9 | 19.8 | 20.0 |
| Plus: import duties | 0.2 | 0.2 | 0.2 | 0.3 |
| Total SMEs Value-Added | 31.2 | 31.7 | 32.0 | 32.5 |

^e: estimate

^p: preliminary

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(c) Number of Establishment by Sector, 2010

| Sector | Number of Establishment | | | Total SMEs |
|--------------------|-------------------------|----------------|---------------|----------------|
| | Micro | Small | Medium | |
| Manufacturing | 21,619 | 13,934 | 2,308 | 37,861 |
| Services | 462,420 | 106,061 | 12,504 | 580,985 |
| Agriculture | 3,775 | 1,941 | 992 | 6,708 |
| Construction | 8,587 | 6,725 | 3,971 | 19,283 |
| Mining & Quarrying | 57 | 126 | 116 | 299 |
| Total SMEs | 496,458 | 128,787 | 19,891 | 645,136 |

| Sector | Total SMEs (% Share) | Large Firms | Total Establishment |
|--------------------|----------------------|---------------|---------------------|
| Manufacturing | 5.9 | 1,808 | 39,669 |
| Services | 90.1 | 10,898 | 591,883 |
| Agriculture | 1.0 | 2,121 | 8,829 |
| Construction | 3.0 | 2,857 | 22,140 |
| Mining & Quarrying | 0.05 | 119 | 418 |
| Total SMEs | 100.0 | 17,803 | 662,939 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(d) Number of SME Establishment by State, 2010

| State | Total SMEs | % |
|-------------------|-------------------|--------------|
| Johor | 68,874 | 10.7 |
| Kedah | 37,092 | 5.7 |
| Kelantan | 37,823 | 5.9 |
| Melaka | 21,675 | 3.4 |
| Negeri Sembilan | 24,542 | 3.8 |
| Pahang | 29,462 | 4.6 |
| Perak | 60,028 | 9.3 |
| Perlis | 5,053 | 0.8 |
| Pulau Pinang | 40,824 | 6.3 |
| Sabah | 40,884 | 6.3 |
| Sarawak | 43,830 | 6.8 |
| Selangor | 125,904 | 19.5 |
| Terengganu | 22,514 | 3.5 |
| W.P. Kuala Lumpur | 84,261 | 13.1 |
| W.P. Labuan | 1,952 | 0.3 |
| W.P. Putrajaya | 418 | 0.1 |
| Total SMEs | 645,136 | 100.0 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(e) Distribution (%) of SMEs by Sector, 2010

| Sector | Percentage (%) |
|--------------------|-----------------------|
| Services | 90.0 |
| Manufacturing | 5.9 |
| Agriculture | 1.0 |
| Construction | 3.0 |
| Mining & Quarrying | 0.1 |
| Total | 100.0 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(f) Distribution (%) of SMEs by State, 2010

| State | Percentage (%) |
|-------------------|-----------------------|
| Selangor | 19.5 |
| W.P. Kuala Lumpur | 13.1 |
| Johor | 10.7 |
| Perak | 9.3 |
| Sarawak | 6.8 |
| Sabah | 6.3 |
| Pulau Pinang | 6.3 |
| Kelantan | 5.9 |
| Kedah | 5.8 |
| Pahang | 4.6 |
| Negeri Sembilan | 3.8 |
| Terangganu | 3.5 |
| Melaka | 3.4 |
| Perlis | 0.8 |
| W.P. Labuan | 0.3 |
| W.P. Putrajaya | 0.1 |
| Total | 100 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(g) Distribution of SMEs by Sector in State, 2010

| State | Services | Manufacturing | Agriculture | Mining & Quarrying | Construction | Total SMEs |
|--------------------|-----------------|----------------------|--------------------|-------------------------------|---------------------|-------------------|
| Selangor | 110,714 | 8,314 | 834 | 23 | 6,019 | 125,904 |
| W.P. Kuala Lumpur* | 78,448 | 4,201 | 5 | 2 | 2,023 | 84,679 |
| Johor | 60,618 | 4,828 | 994 | 27 | 2,407 | 68,874 |
| Perak | 53,322 | 3,833 | 962 | 84 | 1,827 | 60,028 |
| Sarawak | 40,608 | 1,977 | 322 | 19 | 904 | 43,830 |
| Sabah | 37,612 | 1,382 | 812 | 24 | 1,054 | 40,884 |
| Pulau Pinang | 36,899 | 2,614 | 269 | 7 | 1,035 | 40,824 |
| Kelantan | 35,372 | 1,814 | 326 | 30 | 281 | 37,823 |
| Kedah | 33,123 | 2,809 | 603 | 17 | 540 | 37,092 |

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(g) Distribution of SMEs by Sector in State, 2010

| State | Services | Manufacturing | Agriculture | Mining & Quarrying | Construction | Total SMEs |
|-----------------|-----------------|----------------------|--------------------|-------------------------------|---------------------|-------------------|
| Pahang | 26,815 | 1,305 | 630 | 13 | 699 | 29,462 |
| Negeri Sembilan | 21,633 | 1,495 | 435 | 11 | 968 | 24,542 |
| Terangganu | 19,882 | 1,782 | 196 | 37 | 617 | 22,514 |
| Melaka | 19,694 | 1,107 | 252 | 4 | 618 | 21,675 |
| Perlis | 4,484 | 291 | 63 | 1 | 214 | 5,053 |
| W.P. Labuan | 1,761 | 109 | 5 | 0 | 77 | 1,952 |
| Total | 580,985 | 37,861 | 6,708 | 299 | 19,283 | 645,136 |

* Includes W.P. Putrajaya

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(h) Distribution (%) of SMEs by Size and Sector, 2010

| Sector | (%) | | |
|-----------------------|--------------|--------------|---------------|
| | Micro | Small | Medium |
| Services | 79.6 | 18.3 | 2.1 |
| Manufacturing | 57.1 | 36.8 | 6.1 |
| Agriculture | 56.3 | 28.9 | 14.8 |
| Construction | 44.5 | 34.9 | 20.6 |
| Mining & Quarrying | 19.1 | 42.1 | 38.8 |
| Overall Status | 77.0 | 20.0 | 3.0 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(i) Distribution of SMEs in Services Sector by Sub-Sector and Size, 2010

| Sub-Sector | Micro | Small | Medium | Total SMEs |
|---|--------------|--------------|---------------|-------------------|
| Wholesale and retail trade & repair of motor vehicles and motorcycles | 228,113 | 55,048 | 6,637 | 289,798 |
| Food and beverage services | 117,020 | 24,459 | 1,242 | 142,721 |
| Transportation and storage | 34,790 | 3,901 | 1,334 | 40,025 |
| Personal services and other activities | 34,427 | 2,218 | 76 | 36,721 |
| professional, scientific and technical services | 10,777 | 7,384 | 893 | 19,054 |
| Administrative and support service | 7,543 | 2,661 | 405 | 10,609 |
| Human health and social work | 6,257 | 2,617 | 166 | 9,040 |
| Real estate activities | 6,107 | 1,833 | 240 | 8,180 |
| Education | 5,672 | 1,923 | 343 | 7,938 |

...cont./-

...cont./-

(i) Distribution of SMEs in Services Sector by Sub-Sector and Size, 2010

| Sub-Sector | Micro | Small | Medium | Total SMEs |
|---|----------------|----------------|---------------|-------------------|
| Arts, entertainment and recreation | 5,174 | 874 | 169 | 6,217 |
| Financial services | 3,973 | 1,129 | 254 | 5,356 |
| Accommodation | 1,448 | 985 | 384 | 2,817 |
| Information and communication | 722 | 873 | 285 | 1,880 |
| Water supply: sewerage, waste management and remediation activities | 381 | 112 | 29 | 522 |
| Electricity, gas, steam and air conditioning supply | 16 | 44 | 47 | 107 |
| Total | 462,420 | 106,061 | 12,504 | 580,985 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(j) Distribution of SMEs in Agriculture Sector by Sub-Sector and Size, 2010

| Sub-Sector | Micro | Small | Medium | Total SMEs |
|----------------------|--------------|--------------|---------------|-------------------|
| Crops | 2,678 | 1,413 | 634 | 4,725 |
| Livestock | 613 | 179 | 108 | 900 |
| Fisheries | 452 | 261 | 68 | 781 |
| Forestry and logging | 32 | 88 | 182 | 302 |
| Total | 3,775 | 1,941 | 992 | 6,708 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(k) Distribution of SMEs in Construction Sector by Sub-Sector and Size, 2010

| Sub-Sector | Micro | Small | Medium | Total SMEs |
|---------------------------|--------------|--------------|---------------|-------------------|
| Non-residential buildings | 1,582 | 1,554 | 1,013 | 4,149 |
| Civil engineering | 1,839 | 1,406 | 805 | 4,050 |
| Residential buildings | 1,381 | 1,164 | 792 | 3,337 |
| Special trades | 3,785 | 2,601 | 1,361 | 7,747 |
| Total | 8,587 | 6,725 | 3,971 | 19,283 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(I) Distribution of SMEs in Manufacturing Sector by Sub-Sector and Size, 2010

| Sub-Sector | Micro | Small | Medium | Total SMEs |
|--|--------------|--------------|---------------|-------------------|
| Textiles & wearing apparel | 9,123 | 872 | 52 | 10,047 |
| F&B products | 3,278 | 2,233 | 505 | 6,016 |
| Fabricated metal products | 2,070 | 1,698 | 190 | 3,958 |
| Printing & reproduction of recorded Media | 1,717 | 1,145 | 56 | 2,918 |
| Machinery & equipment (including repair & installation of machinery & equipment) | 841 | 1,178 | 97 | 2,116 |
| Furniture | 886 | 847 | 110 | 1,843 |
| Rubber & plastics products | 322 | 1,126 | 308 | 1,756 |
| Wood & wood products | 499 | 791 | 158 | 1,448 |
| Non-metallic mineral products | 484 | 758 | 131 | 1,373 |
| Basic metal | 431 | 543 | 109 | 1,083 |
| E&E products | 231 | 639 | 198 | 1,068 |

...cont./-

...cont./-

(I) Distribution of SMEs in Manufacturing Sector by Sub-Sector and Size, 2010

| Sub-Sector | Micro | Small | Medium | Total SMEs |
|---|---------------|---------------|---------------|-------------------|
| Chemical & chemical products | 271 | 534 | 156 | 961 |
| Paper & paper products | 283 | 442 | 103 | 828 |
| Motor vehicles, trailers & semi-trailers and other transport equipment | 242 | 440 | 77 | 759 |
| Leather & related products | 219 | 151 | 6 | 376 |
| Basic pharmaceutical products & pharmaceutical preparations | 60 | 115 | 17 | 192 |
| Tobacco products | 19 | 39 | 5 | 63 |
| Coke & refined petroleum products | 30 | 27 | 3 | 60 |
| Others | 613 | 356 | 27 | 996 |
| Total | 21,619 | 13,934 | 2,308 | 37,861 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(m) Distribution of SMEs in Mining and Quarrying Sector by Sub-Sector and Size, 2010

| Sub-Sector | Micro | Small | Medium | Total SMEs |
|-------------------|--------------|--------------|---------------|-------------------|
| Stone quarrying | 51 | 104 | 95 | 250 |
| Mineral mining | 6 | 22 | 21 | 49 |
| Total | 57 | 126 | 116 | 299 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(n) Distribution (%) of Total Employment of SMEs by Size and Sector, 2010

| Sector | (%) | | |
|-----------------------|--------------|--------------|---------------|
| | Micro | Small | Medium |
| Services | 46.7 | 38.4 | 14.9 |
| Manufacturing | 17.4 | 31.6 | 51.0 |
| Agriculture | 13.8 | 29.8 | 56.4 |
| Construction | 9.7 | 51.6 | 38.7 |
| Mining & Quarrying | 4.8 | 25.2 | 70.0 |
| Overall Status | 36.5 | 40.1 | 23.4 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(o) Distribution of Total Employment of SMEs by Size and Sector, 2010

| Sector | Micro | Small | Medium | Total Employment |
|-----------------------|------------------|------------------|----------------|-------------------------|
| Services | 1,219,801 | 1,002,186 | 388,386 | 2,610,373 |
| Manufacturing | 67,892 | 360,299 | 270,522 | 698,713 |
| Agriculture | 13,718 | 24,864 | 40,195 | 78,777 |
| Construction | 274 | 1,454 | 4,037 | 5,765 |
| Mining & Quarrying | 38,103 | 82,152 | 155,376 | 275,631 |
| Overall Status | 1,339,788 | 1,470,955 | 858,516 | 3,669,259 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.

(p) Distribution (%) of SMEs by Legal Status, 2010

| Legal Status | % |
|---------------------------|--------------|
| Individual proprietorship | 71.0 |
| Partnership | 8.5 |
| Private limited company | 18.4 |
| Others | 2.1 |
| Total | 100.0 |

Source: SME Census 2011 by SME Corporation Malaysia Official Website.